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# Warehousing & Storage ISIC 5210 Discussant Remarks

Voorburg Group  
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- General Remarks
- Similarities across Warehousing and Storage
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# Warehousing and Storage

- Primary role:
  - Receiving
  - Storing
  - Forwarding of goods
- In addition to this, companies in the warehousing and storage sector often offer Value Added Services (VAS)
  - Packaging
  - Labeling
  - Tracking



# Warehousing and Storage

- Sector covers a wide range of different storage options
  - Outdoor Yards
  - Silos – Agricultural or flammable products
  - Refrigerated Storage
  - Etc.
- Tends to be dominated by a large number of small enterprises.
- Only B2B



# Similarities Across the Sector

- Small sector within ISIC 52
- Warehousing and Storage as a service is becoming more prevalent – move away from being an extension of factory
- Addition of VAS can make pricing trickier
- Companies tend to specialize in certain product storage
- Sector is very similar worldwide



# Measurement of Sector

- Output
  - Census
  - Annual Surveys
  - Periodic Surveys
- Prices
  - Contract Pricing
  - Average Unit Price
  - Direct Use of Prices of Repeated Services (less common)



# Challenges in SPPI

- Choosing a pricing method – Italy uses contract pricing, BLS has moved more towards average pricing
- Quality adjustment – Warehousing and Storage sector becoming more automated, more VAS available.
- Bundling of Services – How do prices differ from prices collected for similar activities in other sectors
- Full Coverage of Sector? – Private storage market



# Challenges in Output/Turnover

- Difficulties associated with tax data:
  - Changes in legal regulations
  - Negative values
  - Etc.
- Sector tends to be unconcentrated





# Overlap with Other Industries

- Low barrier for entry into sector
- Overlap with other aspects of the transportation and storage industry
- W&S activities provided as secondary activities may be missed
- E.g. Large Transport providers are branching out to offer a complete bundled service to customers





Thank You!

Now it's your  
turn



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