Cross-cutting issues part 3
“Maintaining Representative Turnover and SPPI: Re-stratification, Resampling, Rebasing, and Updating Weights” in France

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The views expressed in this paper are those of the author alone and do not necessarily represent the position of Insee or any other organization with whom the author may be affiliated.
1 Sampling

1.1 Cut-off on turnover “B2all” by CPA 4-digits…

As in manufacturing PPI, the sampling technique relies mainly on a cut-off technique based on turnover, as a proxy for “production”. The parent population is provided by the annual Structural Business Survey, which always details the turnover by activity and product (CPA 4-digits).

At first step, the “B2all” turnover in the given class of products is taken into consideration, whatever the main activity.

The threshold of the cut-off is basically 50 enterprises, but the coverage rate is taken into consideration:
- we can stop at 80% coverage rate with at least 13 enterprises;
- or we can stop at 70% coverage rate with at least 18 enterprises.

The samples are drawn at the beginning of every year on the classes selected for “rebasing” or “implementing” during the year.

They are provided by the methodologist to the head and the deputy head of “SPPI” section, with some extra-information and above all some supplementary enterprises, which they will perhaps choose to add to the sample of a given class of products.

1.2 … with information on “B2B”, “B2C” and “B2E” and supplementary enterprises, with possibility to adjust samples

In most market services (excluding transports), the French Structural Business Survey (ESA services) asks for a breakdown of turnover between “businesses” and “households” on one side, and between France and foreign countries on the other side.

![Figure 2: French SBS information on turnover sectoring](image)

<table>
<thead>
<tr>
<th>Répartition du chiffre d’affaires</th>
<th>%</th>
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<tbody>
<tr>
<td>Entreprises du groupe auquel vous appartenez</td>
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<tr>
<td>Entreprises hors du groupe auquel vous appartenez (y compris entreprises publiques : SNCF, LIDL)</td>
<td></td>
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<td>Administrations (y compris collectivités locales, hôpitaux…)</td>
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<td>Particuliers, hors services rendus à leur domicile (y compris associations, syndics de copropriétés…)</td>
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<tr>
<td>Particuliers, services rendus à leur domicile</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
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<tr>
<th>Répartition du chiffre d’affaires</th>
<th>%</th>
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<tr>
<td>Clientèle nationale</td>
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<td>Union européenne</td>
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<tr>
<td>Hors Union européenne</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
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<tbody>
<tr>
<td>Intra-group B to B</td>
<td>Extra-group B to B</td>
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<tr>
<td>General Government</td>
<td>B to C, excluding in their dwellings</td>
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<tr>
<td>B to C, in their dwellings</td>
<td>B to B or B to C</td>
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<tr>
<td>B to E, European union</td>
<td>B to E, outside European union</td>
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Note that in the French annual tax declaration, a breakdown of turnover between France, European union, rest of the world outside European union is also available. Note also that this breakdown of turnover is available at enterprise level, but not detailed by product. We do not know if this structure is representative of the class of products we target.

These figures are provided for each enterprise of the sample, including the supplementary enterprises. If the activity is mainly “B2C” and it is decided by head and deputy head of “SPPI” section - in consistency with the head of “Producer Price Indices” division - to use CPI for that indicator, then the sample will be largely modified with the deletion of only “B2C” enterprises. Most often, the sample is marginally reinforced by some presumed “B2E” enterprises, as they are often very few.

2 General organization of the every 5 years rebasing of a given class of products

Every year, 20% classes of products are “rebased” or implemented, and the list is drawn before the beginning of the year in the “annual programme of division PPI”. Each class of products will be treated in a “technical file”, with guidelines on the classification, description of the market and of the price mechanisms, National Accounts figures from the commodity flow (as in Voorburg Group presentations, indeed), list of enterprises selected, detailed information on “B2B”, “B2C” and “B2E” at enterprise level, and a detailed “price collection classification” taking into consideration not only the fine products (usually the CPA 6-digits levels) but “markets” or price mechanisms. At last, the technical file lists the series intended for dissemination.

The rebasing of a class of products is entrusted to one or two field-surveyors, called “engineers-surveyors” in French, as they have often had an executive occupation in private companies in a former life. For each enterprise of the sample, the field-surveyor designed fills in a “visit report”. He provides labels of elementary price series, with identification in the price collection classification and institutional sectors (B2B, B2C, B2E1 – eurozone, B2E9 – non eurozone), with weights:

![Direction des statistiques d'entreprises](Image)

**CPF .... • ....... Foreign markets : transactions sampled**

<table>
<thead>
<tr>
<th>N°</th>
<th>Data collection classification (code)</th>
<th>Heading of data collection classification</th>
<th>Sales of the group of products</th>
<th>Former / new product</th>
<th>Definition of price series with kind of customer</th>
<th>Precisions on prices</th>
<th>Weight of product</th>
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**TURNOVER FROM FOREIGN EUROZONE MARKETS (E1) : ...... K€ (excluding VAT)**

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**TURNOVER FROM FOREIGN NON-EUROZONE MARKETS (E9) : ...... K€ (excluding VAT)**

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3 Weighting

3.1 Accounting identities at each level

In commodity flows of National Accounts, we can read (here in current prices):

\[ P + M + TTM + T-L = IC + FC + GFCF + X \]

Simple hypotheses are made on imports (normally intended for intermediate consumption) and other resources in order to get an equality between “B2all” production amount and “B2B”, “B2C” and “B2E” of domestic origin.

The methodologist aims to get the same accounting identity at lower levels, i.e. at CPA 4-digits, with the help of SBS turnover and extra-information on kinds of customers at micro-level, every year.

3.2 Top-down calculation of weights until CPA 4-digits, by institutional sector

The accounting identity is modelled at enterprise level with a direct product of shares between B2B and B2C on one side, and France or foreign countries on the other side:

| Household | 20 |
| Enterprise | 80 |
| Total turnover | 100 |

These modelled figures are summed up by CPA 4-digits level and then confronted to the NA amounts at more aggregated level.

The general rule for the calculation of additive weights is a “top-down breakdown”, from NA aggregates to CPA 4-digits levels, first on production “B2all”, second on “B2E” summed up from enterprises information, then on “B2C” and “B2B” by difference (B2C is supposed to be minority in front of B2B, otherwise we do the opposite: adjustment of B2B, then B2C by difference).
3.3 Adjustment with SPPI index for direct chain-linked indices at CPA4 level

Basically, the weights are calculated every year in current prices, with a delay, so that 2011 NA and SBS data are used for weights of year 2013 and 2012 NA and SBS data are used for weights of year 2014 (2 years of delay).

French SPPI are direct chain-linked indices, which means that the price development of each aggregate is obtained this way:

\[
I_i^{Q_{ref}} = I_i^{Q_{ref-1}} \times \frac{\sum_{i=d}^{\text{weights}} I_i^{Q_{ref}}}{\sum_{i=d}^{\text{weights}} I_i^{Q_{ref-1}}}
\]

In order to get proper mathematical relations, the weights of year \(Y-2\) for year \(Y\) are corrected with the price development between the reference period (i.e. 2010) and the base period (i.e. \(Y-2\)) for the concerned product and institutional sector. Otherwise, this price development would be counted twice: in the weights in current prices of year \(Y-2\) and in the component price indices of previous quarter.

If it can help for the understanding of the correction by the price development between the reference and the base periods (quite common for CPI), we provide below the formula we want to establish:

Chain-linked Laspeyres formula between two successive periods:

\[
I_i^{Q_{ref}} = I_i^{Q_{ref-1}} \times \frac{\sum_{Q} P_Q q_b}{\sum_{Q} P_Q q_b}
\]

with \(Q\) = quarter observed, \(p\) = prices, \(q\) = quantities, \(b\) = base period, \(\text{ref}\) = reference period

This formula can be developed this way:

\[
I_i^{Q_{ref}} = I_i^{Q_{ref-1}} \times \left( \frac{\sum_{Q} ((P_Q q_b) \times P_{Q_{ref}} / P_b) \times P_Q}{\sum_{Q} ((P_Q q_b) \times P_{Q_{ref}} / P_b) \times P_{Q_{ref}}} \right)
\]

and then be rewritten with values and indices instead of quantities and prices:
3.4 Top-down calculation of weights until elementary price series

The field-surveyors have visited the enterprises and completed, confirmed or corrected the breakdowns of turnovers by products and by institutional sectors:

Further, they have determined weights of elementary price series collected, according to the detailed “price collection classification”, and by institutional sector (cf. supra the first extract of the visit report).

These relative weights will remain for 5 years (until the next rebasing).

But as we want additive weights everywhere, for many consistency reasons (especially between “main aggregation trees” and “secondary aggregation trees”), these relative weights are made additive at each period on CPA 4-digits levels (and sometimes CPA 6-digits levels) with continuation of the top-down technique, within each elementary indicator (B2B, B2C, B2E1, B2E9).
Top-down harmonization of weights, for each elementary indicator (B2B, B2C, B2E1, B2E9)

Weights at meso-level

Individual weights coming from "visits reports"

N elementary indices

M elementary indices

« indirect » prices

“direct” prices

Price components

Price components

Institutional sector for XX.X at basic prices

XX.XX.XX
CPA 5 or 6 digits

XX.XX.YY
CPA 5 or 6 digits

Aggregated price indices (SS) from SBS?

Aggregated from NA

Collected price series (SR)

Calculated price series (SRC)

Institutional sector for XX.XX at basic prices

Every year

Each period