Session on Distributive Trades

25th Voorburg Group Meeting
September 20-24, 2010

Mini-presentations on Turnover:
Mary Beth Garneau - Canada
Linda V.M. Praestin – Norway
Sven Kaumanns – Eurostat

Mini-presentations of PPIs for Trade Margins:
Michael Morgan – Australia
Andre Loranger – Canada
David Friedman - USA
Industry Classification

ISIC Rev.4 code 46
G - Wholesale and retail trade; repair of motor vehicles and motorcycles
45 - Wholesale and retail trade and repair of motor vehicles and motorcycles
   451 - Sale of motor vehicles
   452 - Maintenance and repair of motor vehicles
   453 - Sale of motor vehicle parts and accessories
   454 - Sale, maintenance and repair of motorcycles and related parts and accessories
46 - Wholesale trade, except of motor vehicles and motorcycles
47 – Retail trade, except of motor vehicles and motorcycles
Industry Classification (2)

- ISIC does not distinguish between the wholesale and retail of motor vehicles
- NAICS includes this activity in its respective wholesale and retail trade sector
- Differences in classification of repair and maintenance activity
# Industry Classification (3)

<table>
<thead>
<tr>
<th>ISIC Revision 4.0 Title</th>
<th>NACE Rev2</th>
<th>NAICS - US and Canada</th>
</tr>
</thead>
<tbody>
<tr>
<td>4510 Sale of motor vehicles</td>
<td>45.11 Sale of cars and light motor vehicles</td>
<td>Wholesale merchants</td>
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<td>45.19 Sale of other motor vehicles</td>
<td>Wholesale agents and brokers</td>
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<td></td>
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<td>44111 New Car Dealers</td>
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<td>44112 Used Car Dealers</td>
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<tr>
<td>4520 Maintenance and repair of motor vehicles</td>
<td>45.2 Maintenance and repair of motor vehicles</td>
<td>81111 Automotive Mechanical and Electrical Repair and Maintenance</td>
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<td>81112 Automotive Body, Paint, Interior and Glass Repair</td>
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<td>81119 Other Automotive Repair and Maintenance</td>
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<td>4530 Sale of motor vehicle parts and accessories</td>
<td>45.31 Wholesale trade of motor vehicle parts and accessories</td>
<td>Wholesale merchants</td>
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<td></td>
<td>45.32 Retail trade of motor vehicle parts and accessories</td>
<td>Wholesale agents and brokers</td>
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<td>44131 Automotive Parts and Accessories Stores</td>
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<td>44132 Tire Dealers</td>
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<tr>
<td>4540 Sale, maintenance and repair of motorcycles and related parts and accessories</td>
<td>45.4 Sale, maintenance and repair of motorcycles and related parts and accessories</td>
<td>Wholesale merchants</td>
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<td>Wholesale agents and brokers</td>
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<td>44122 Recreational vehicle dealers</td>
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</table>
Where we are

- Wholesale Trade:
  - 2008 mini-papers on wholesale trade
  - 2009 tried to answer some of the questions raised in draft sector paper on wholesale trade

- Retail Trade
  - 2009 and 2010 mini-papers on Retail Trade
  - Previous work of Voorburg Group
Wholesale issues

• Industry classification:
  ◦ Assess the validity and necessity of continuing to combine wholesale and retail trade of motor vehicles and motorcycles into a separate division.
  ◦ Consider whether the existing classification system provides consistent and appropriate guidance in the classification of establishments that are manufacturing sales branches and offices.
  ◦ Review the concept and application of the current guidelines for classification of Factoryless Goods Producers.
Wholesale Industry Output

- Turnover = turnover, sales, shipments, receipts for services and other revenues
- Industry output for SNA =
  - Net margins (goods)
  - Commissions (provision of service)
  - Goods production (at basic prices)
  - Services (e.g. repair and maintenance)
Retail Trade

• Past papers
  ◦ The Bank of Italy Survey on Large Food Retailing Firms: Motivation, Methodology, Results - 1998 – Rome
  ◦ Is It Necessary So, to Survey Very Small Firms? : A case study on retail trade and services to households - 1998 – Rome
  ◦ Use and Significance of Classifications for Retail Trade - 1999 – Christchurch
  ◦ A Survey on Business to Consumers (B2C) Retail Trade - 2000 - Madrid
  ◦ Retail trade by detailed product using administrative sources. (Swedish food sales statistics) - 2005 – Helsinki

• 2010
  ◦ 2 mini papers on retail turnover
  ◦ 1 paper on the impact of different ways of organizing distribution
  ◦ 3 mini papers on trade PPIs
What is left?

- Repair and maintenance of automotive vehicles in distributive trades
- Which leads to the general question of repair and maintenance of everything else
  - Is repair and maintenance a service or manufacturing activity?