Development of Agreement-upon Common Terminologies for Pricing Methods and Implications for Turnover/Outputs Methods

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1. Pricing Methods

- Direct use of prices of repeated services
- Contract pricing
- Model pricing
- Unit values
- Component pricing
- Percentage fees
- Pricing based on working time
2. VG Content Development Framework (CDF) for Service Sector

- Headings of Mini-Presentation
  
  ✓ PPI and QA:
    9) Evaluation of comparability with turnover/output measures
  
  ✓ Turnover/Output:
    8) Evaluation of comparability with price index practices
3. Mini-presentations (extract)

- Freight Transport by road (Price, Australia)

9. Comparability with turnover/output

- National accounts use QBIS data
  - Gross value at current prices (6110)
  - Output indicator (sales of goods and services)

- Classification of TAU potential issue
  - Blurring of road freight, freight forwarding, courier
  - More of a concern for “Services to transport” than “road Freight”

- Index weights below ANZSIC class determined by converting km-tonne data to income
  - Average price
3. Mini-presentations (extract) - cont’d

- Freight Transport by road (Turnover/Output, Germany)

Comparability with SPPI practices

- **Turnover:** no breakdown of the data according to market segments ⇒ gives only an impression of the size of the market
- **Output:** most important source for the weighting pattern
  - tkm of the transport statistics combined with freight rates from the BAG = turnover
  - Data was regrouped to fit into the SPPI classification
4. Discussions

- Is there anything ....
  - Terminologies for pricing methods need to be developed?
  - Implications for Turnover/Output Methods?